Great American Media

1010 Wisconsin Avenue NW Democratic Congressional Cpgn Comm/ Issue Submission Number 261 Issue 2

Washington DC 20007





WNCN-TV 1205 Front St. Raleigh, NC 27609

PHONE (919) 836-1717 FAX (919) 836-1747

| Client: | Democratic Congressional Cpgn Comm/ Issue | Submission Cost: | 17240 | Campaign Ref: | E:120829038 |
|--------------------------|---|-------------------------------|--------------|----------------------------------|--------------------|
| Buyer: | | Client/Product/Estimate: | 11 /14 /1474 | Sales Rep: | HRP Washington, DC |
| Schedule Dates: | 10/01/12 to 10/08/12 | Weeks: | 2 | Order Ref: | 06300769 |
| Est./PO Number: | 06300769 | Contract type: | Political | Business Type: | POLITICAL |
| Associated Copies: No | No | | | Business Category: Transactional | Transactional |
| Product: Demographic: | Docc (L) Household | Booking Group: WNCN Order: | | Key Market: | Raleigh-Durham, NC |
| | | | | • | |

| 10/01 10/08 | | | 10 | | ω | | CO | | 7 | | o | | 5ī | | 4 | | 3 | | N | Ref |
|--|---------------------|--------|---------------|-------|--|-------|----------------|-------|-------------------|-------|--------------|-------|--------------|-------|---------------------|-------|-------------------|-------|--------------|-----------------------|
| Rate Process Process | | TWIFSS | M-Su 11p News | S | Sun 815p ET / 715p CT NBC Sunday Night Football | .TWTF | M-F 730p Extra | .TWTF | M-F 7a Today Show | .TWTF | M-F 6a News | .TWTF | M-F 6p News | .TWTF | M-F 530p Judge Judy | .TWTF | M-F 5p Judge Judy | .TWTF | M-F 4p Elien | Sales Product Details |
| 10/01 10/08 | | | 03 | | 03 | | 03 | | 80 | | 03 | | 80 | | 80 | | 80 | | 03 | Rev Type |
| 10/01 10/08 | Weekly | | | | | | | | - | | | | | | | | | | | |
| 10/01 10/08 | Totals: Total Spots | | 615 | | 11000 | | 275 | | 650 | | 350 | | 305 | | 250 | | 250 | | 250 | Rate |
| 10/01 10/08 2 2 2 2 2 2 2 1 1 1 10/01 10/08 | (Ord Spots) | Comme | | Comme | | Comme | | Comme | | Comme | | Comme | | Comme | | Comme | | Comme | | Spot Type |
| 10/08 | | | Nbr of Spots | | Nbr of Spots | | Nbr of Spots | | Nbr of Spots | | Nbr of Spots | | Nbr of Spots | | Nbr of Spots | | Nbr of Spots | | Nor of Spots | |
| | 19 | | 2 | | 1 | | 2 | | 2 | | 2 | | 2 | | 2 | | 2 | | 2 | 10/01 |
| 10 N N N N N N N N N N N N N N N N N N N | | | | | | | | | | | | | | | | | | | | 10/08 |
| <u>a</u> | 19 | | 2 | | 1 | | 2 | | 2 | | 2 | | 2 | | 2 | | . 2 | | 2 | Total |

Great American Media

1010 Wisconsin Avenue NW Democratic Congressional Cpgn Comm/ Issue Submission Number 261 Issue 2

Washington DC 20007





WNCN-TV 1205 Front St. Raleigh, NC 27609

PHONE (919) 836-1717 FAX (919) 836-1747

| | | 11 | Ref Sa | Client: Buyer: Schedule Dates: Est./PO Number: Associated Copic |
|---------------------------------------|-------|--------------------------------------|---------------------------|--|
| | TWIF | M-F 1135p ET / 1035p CT Tonight Show | Ref Sales Product Details | Client: Democratic Congressional Cpgn Comm/ Issue Buyer: |
| | | 03 | Rev Туре | |
| | | | | Submission Cost: Client/Product/Est Weeks: Contract type: |
| Weekly Tot | | | | Submission Cost: Client/Product/Estimate: Weeks: Contract type: |
| Weekly Totals: Total Spots(Ord Spots) | | 175 | Rate | |
| (Ord Spots) | Comme | 30 | Spot Type | 17240 11 /14 /1474 2 Political |
| | | Nbr of Spots | | |
| 19 | | 2 | 10/01 | Campaign Ref: E:120829038 Sales Rep: HRP Washington, Order Ref: 06300769 Business Type: POLITICAL Business Category: Transactional |
| | | | 10/08 | E:1208290: HRP Washi 06300769 POLITICAL pry: Transaction |
| 19 | | 2 | Total | E:120829038 HRP Washington, DC 06300769 POLITICAL Transactional |
| | | | υ | Ŏ |

Grand Totals

10/01

Month 10 Weeks: 4

10/08

Totals

19 17240

| | | | Grand Totals: |
|-------------------|-----|---------------------|---------------|
| Net | Com | Gros | Spots |
| Vet Total: 14,654 | on: | Gross Total: 17,240 | ots: |

REP HEADLINE# 6300769 \$\$\$ MOD# 0: APPROVED REV #1 \$\$\$

REP: TEL# 703-516-9399

CREDIT ADVISORY: AGENCY CREDIT RISK !!!

HARRIS REPORT FROM STATION

FAX# 703-516-9680 SEP28/12 19.20 *** WNCN-TV ***

YOA PRDCT ORDER ADV # DCCC AGY. ADV. NAME NAME GREAT AMERICAN MEDIA WASHINGTON, ISS/DCCC 3050 EST#1474 CONTRACT ᅜ (V Z COMMENTS: # 6300769 g 20007 (LINE, ORDER, INVOICE) SALES REP.# CLASS: BUYER NAME PRSN NATL WA-MIKE FURMAN 〇月月.井 MICK NESCI LOCAL REGIONAL SALESMAN # (H)

STATE TAX

FLIGHT DATES

OCT2/12

OCT8/12

WK-1

CITY TAX 40-0D BILLING NEEDED DATE SEP28/12

19.20

REP: NEW TTL 17420 PLS CFM ADDED LN 11 ZEROED LN 1 REVISED ORDER

THANKS, MIKE FOR MICK

STA:

CON CM

SIHT

SH

Þ

CASH IN ADVANCE SCHEDULE

0 × 1 D

STATION MAKEGOOD OFFERS: NOTICE: CHANGES OF THIS ORDER HAVE DEMOCRATIC CONGRESSIONAL CAMPAIGN COMMITTEE BEEN APPROVED. CONTRACT SCHEDULED FOR GENERATION

T#XDE MISSED:TU-F/1135P-1235A OFFER:TU-F/1135P-1235A CMT: RATE REVISION PER STEVE OCT2 (2/WK) OCT2 (2/WK) S05 S05 \$170.00 \$175.00 (SEP28/12) ADVISE.

CONTRACT TOTAL TOTAL SPOTS

17240.00

<u>1</u>9

REP HEADLINE# 6300769

REP: TEL# 703-516-9399 FAX# 703-516
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP

FAX# 703-516-9680 **CHANGES**

SEP28/12 19.03

| CITY TAX | FLIGHT DATES | PRDCT DCCC | ORDER # | | | AGY # | ADV # |
|--------------------------------|----------------------------|---|--------------------|----------------------|----------------|--------------------------------|--------------------|
| STATE TAX CO-OP BILLING NEEDED | DATES OCT2/12 OCT8/12 WK-1 | EST#1474 COMMENTS: (LINE, ORDER, INVOICE) | CONTRACT # 6300769 | WASHINGTON, DC 20007 | 3050 K ST NW, | AGY. NAME GREAT AMERICAN MEDIA | ADV. NAME ISS/DCCC |
| | | OICE) | CLASS: NATL. | | SALES PRSN WA- | BUYER NAME MIKE | REP.# 0 |
| DATE SEP28/12 19.03 | | | LOCAL REGIONAL | | MICK NESCI (H) | E FURMAN | OFF.# SALESMAN # |
| 2 19.03 | | | | | | | # |

REP: REVISED ORDER ZEROED LN 1 ADDED LN 11 NEW TTL 17420
PLS CFM
THANKS, MIKE FOR MICK

STA: ****PLS SEE M1 RATE REVISION PER STEVE W/O 10/1***
PLS REVISE ASAP
THX, CHERYL 9/28

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****

DEMOCRATIC CONGRESSIONAL CAMPAIGN COMMITTEE

| PROGRAM : TONIGHT SHOW CON COM1: TONIGHT SHOW | 1 S 1135P-1235A 30 | AGENCY ADVERTISER CODE = 11 AGENCY PRODUCT CODE = 14 | :LINE#:REP :CD: TIME PERIOD : LGTH : SEC : LINE#: : |
|---|--------------------|--|---|
| | \$170.00 | AGENCY EST# = 1474 | RATE |
| | 10/2 | = 1474 | : START |
| | 10/5 | | : END : DATE |
| | 0 | | : /WK: TNVT |
| | 다. | | WEEK : DAYS |
| | 0 | | : TOTL: |

REP HEADLINE# 6300769
CREDIT
\$\$\$ MOD# 0: UNAPPROVED REV #1 \$\$\$

REP: TEL# 703-516-9399 FAX# 703-516-9680 CREDIT ADVISORY: AGENCY CREDIT RISK !!! ORDER WORKSHEET HARRIS REPORT FROM REP

HARRIS REPORT FROM REP SEP28/12 19.03

OCT/12 STATION MAKEGOOD OFFERS: : LINE# : REP Z H 02.7 ORD COM1: LHNE#: THIS 1S A PROGRAM : 11 17240.00 : CD: Þ T#ADE 1135P-1235A MAKE-GOOD FOR OCT2 ON LINE-1 FOR TONIGHT SHOW TIME PERIOD M1SSED: TU-F/1135P-1235A OFFER: TU-F/1135P-1235A CMT: RATE REVISION PER STEVE LGTH : (J) (O N E S \$175.00 2 SPOTS/WK RATE OCT2 (2/WK) OCT2 (2/WK) 10/2 START DATE 10/5 END 30E 30E :SPTS: /WK: N CONTRACT TOTAL TOTAL SPOTS \$170.00 HUVT . . HU-F PLS ADVISE. (SEP28/12) DAYS 17240.00 19 :TOTL: Ŋ

MARKET TOTALS \$172,300 WNCN 10% WRAL 43% WIVD 35% WRAZ 10% WRDC % WLFL W W CABL 0%

SVC- NSI BOOKS- NOV/11 NOV/PJ DEMOS- RA35+*

P-CLASS, PLAN, SECT MOD CODE A-ADD B-BUY TYPE C-CANCELLED Q-PAID PGM R-RATE S-SPOTS PER WEEK DE-DELETE E-EFF DATES H-HIME L-LENGTH X-LATE Y-DAYS M-MAKEGOOD Z-COMMENTS N-PROGRAM NAME *-MULTIPLE

REP: TEL# 703-516-9399 FAX# 703-516-9680 CREDIT ADVISORY: AGENCY CREDIT RISK !!! ORDER WORKSHEET HARRIS REPORT FROM REP

AUG29/12 12.55
*** WNCN-TV ***

AGY ORDER CITY TAX FLIGHT DATES PRDCT ADV # # # DCCC OCT2/12 AGY. NAME GREAT AMERICAN MEDIA ADV. STATE TAX NAME ISS/DCCC OCT8/12 WK-1 WASHINGTON, 3050 K ST NW, EST#1474 COMMENTS: (LINE, CONTRACT # 6300769 g CO-OP BILLING NEEDED 20007 ORDER, INVOICE) BUYER NAME MIKE FURMAN CLASS: NATL. SALES PRSN WA-REP.# OFF.# MICK NESCI LOCAL DATE AUG29/12 REGIONAL SALESMAN # (H) 12.55

NEW ORDER TTL 17230 @ 19X PLS CFM THANKS, MIKE FOR MICK

REF:

CON CM **** THIS IS A CASH IN ADVANCE SCHEDULE ****

DEMOCRATIC CONGRESSIONAL CAMPAIGN COMMITTEE

| | | | | | | | : LINE |
|------------|-----------|-----------|-----------|--------------|-------------|-----------------------------------|-------------------|
| PROGRAM : | ω | PROGRAM : | N | PROGRAM : | ۲ | AC AC | : LINE#:REP : |
| . M | ហ | : TMC | 4 | DM1: | Н | AGENCY | : CD: |
| AUDCE AUDA | 500P-530P | ELLEN | 400P-500P | TONIGHT SHOW | 1135P-1235A | ADVERTISER CODI PRODUCT CODE = | TIME PERIOD : |
| | 30 | | 30 | | ₩ | E = 11 14 | LGTH : SEC |
| | \$250.00 | | \$250.00 | | \$170.00 | AGENCY EST# = | RATE |
| | 10/2 | | 10/2 | | 10/2 | 1474 | : START : DATE |
| | 10/5 | | 10/5 | | 10/5 | | : END : DATE |
| | N | | И | | N | | :SPTS: WEEK |
| | TU-F | | TU-F | | TU-H | | EK : DAYS |
| | N | | N | | Ŋ | | : TOTL: |

CON COM1: JUDGE JUDY

82 PM

REP HEADLINE# 6300769

REP: TEL# 703-516-9399

CREDIT ADVISORY: AGENCY CREDIT RISK | !!!

ORDER WORKSHEET

HARRIS REPORT FROM REP

AUG29/12 12.55 *** WNCN-TV ***

OCT/12 : LINE# : REP : LINE#: PROGRAM : CON COM1: PROGRAM : CON COM1: CON COM1: PROGRAM CON COMI: PROGRAM : CON COM1: PROGRAM CON COM1: PROGRAM : CON COM1: PROGRAM : 40 Ø œ 7 თ ហ 4 17230.00 : CD : 1100P-1135P 815P-1130P 730P-800P 600A-700A 700A-900A 600P-630P 530P-600P NBC 17 NEWS NBC NBC EXTRA EXTRA SUNDAY NIGHT FOOTBALL TODAY SHOW NBC 17 TODAY AT NBC 17 TODAY AT Addr abdar TIME PERIOD 17 NEWS AT 11 17 NEWS AT 11 AT 6P .. TGTH 6 A 6 A 30 ω O ω 0 ω Ο 30 30 ω 0 OES . .. \$615.00 **TI000.00** \$275.00 \$650.00 \$350.00 \$305.00 \$250.00 RATE 0 0 10/7 10/2 10/2 10/2 10/2 10/2 10/2 START DATE 10/7 10/7 10/5 10/5 10/5 10/5 IO/5 END :SPTS: N Η N N N Ŋ N CONTRACT TOTAL TOTAL SPOTS HNVT NDS TU-SU H-DE H-DI H-DL TU-F H-DI DAYS 17230.00 STYS: H 0 N Н N N N N N

ESTIMATED MARKET TOTALS \$172,300 SHARES WNCN 10% WRAL 43% WIVD 35% WRAZ 10% WRDC % WLFL N % CABL 0%

SVC- NSI BOOKS- NOV/11 NOV/PJ DEMOS- RA35+*

AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

| Station and | Station and Location: Date | | | | | | | | | | |
|----------------------------|--|--|-------------|-------------------|-----------------|--|--|--|--|--|--|
| I. Sara do hereby reque | I. Sarah Welle do hereby request station time concerning the following issue: | | | | | | | | | | |
| | | | | | | | | | | | |
| Broadcast Length | Time of Day, Rotation or Package | Days | Class | Times per Week | Number of Weeks | | | | | | |
| A | 500 | DER | EI | | | | | | | | |
| | · | | | | | | | | | | |
| Total Charg | les: | STATE TO THE STATE OF THE STATE | | | | | | | | | |
| This broadcast ti | This broadcast time will be used by: Demorratic Congressional Campaign Committee | | | | | | | | | | |
| Does the promessage re | rogramming (i lating to any | in whole or in | n part) coi | mmunicate | "a tance?" | | | | | | |
| | Yes | | | No | | | | | | | |

| importance," list the name | nmunicates a message relating to any poof the legally qualified candidate(s) the he date(s) of the election(s) (if applicab | programming refers to, the |
|--|--|-----------------------------|
| | | |
| For programming that "com importance," attach Agreed | municates a message relating to any po- Upon Schedule (Page 3) | litical matter of national |
| I represent that the payment | for the above described broadcast time | has been furnished by: |
| Democratic 430 South C Washing to | congressional Can apitol St. M, DC 2003 | rpaign committee |
| | nounce the time as paid for by such per than an individual person, is: | son or entity. The entity |
| a corporation; | ommittee; an association; or o | other unincorporated group. |
| agents of the entity are name KMSh'LMALY THIS STATION DOES NOT | resses of the chief executive officers, died below (may be attached scparately): Ly Chief Operating of DISCRIMINATE OR PERMIT DISCRIMINATE OF ADVERTISION THE PLACMENT OF ADVERTISION | CRIMINATION ON THE BAS |
| easonable attorney's fees, that dvertisement(s). For the above | narmless the station for any damages or may ensue from the broadcast of the abve-stated broadcast(s), I also agree to be delivered to the station at leasted broadcasts. | ove-requested |
| TO BE S | IGNED BY ISSUE ADVER | TISER |
| 4/18/11 | Mulle 20 | 2 338 8700 |
| Date | Signature | Contact Phone Number |
| TO BE SIG | ENED BY STATION REPR | ESENTATIVE |
| ☐ Accepted | Accepted in Part | ☐ Rejected |
| Sîgnature | Printed Name | Title |

AGREED UPON SCHEDULE

For All Issue Advertisements That Communicate a Message Relating to Any Political Matter of National Importance

| Broadcast Length | Time of Day, Rotation or Package | Days | Class | Times per Week | Number of Weeks |
|---------------------|--|------|-------|-------------------|--------------------|
| A | 58 | 20 | FRE | | |

Total Charges:

AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

- (1) actual air time and charges for each spot;
- (2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- (3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

Note: Because the FCC requires that the political file contain the actual times the spots air, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that specific spots aired.